# School Partnerships and Enrichment Team

Removing barriers, expanding horizons, raising achievement



### **Our services** We offer a range of different services that can be tailored to the needs of individual schools

The School Partnerships and Enrichment Team (formerly extended services) has extensive experience of working with school leaders to creatively tackle barriers to learning faced by pupils outside of the classroom. We have a range of specific packages available for schools to purchase:

Packages 2018/19	Price
Bespoke consultancy package	£1800
Communications package	£100
Fundraising support for schools	From £495
Marketing your school to parents	£1350
World of work	£1800
Harnessing parent power workshops	From £249

The above prices are for Ealing Learning Partnership (ELP) members. Non-ELP schools will be charged an additional 10% Details for each package are outlined below.

#### Bespoke Consultancy Package - £1800

Four days of bespoke consultancy support delivered in school and tailored to the exact requirements of your school. Areas of work that we are able to cover include:

- Engaging parents in their child's learning and school life
- ★ Enrichment activities for pupils and families
- Linking learning to future education and career choices
- Bespoke project development to tackle barriers to learning

A tailored programme of support will be designed following an initial planning meeting with a senior leader at the school.



#### **Communications Package £100**

This is a NEW package that has been developed to ensure that schools are still able to access information about enrichment opportunities from external providers and the 'Let's Get Out and About' family activities newsletter.

The newsletter will be produced before each school holiday and will include a range of free and subsidised activities for families to enjoy during the holidays. In addition, schools will receive regular bulletins with information and opportunities that the team has reviewed on behalf of schools.

Over 80% of primary and special schools participated in an aspect of the school partnerships and enrichment programme in 2017-18

#### Fundraising support for schools from £495

A choice of two fundraising support packages to suit the needs of schools who want to increase their income from external grants. We have had significant success in securing money for Ealing schools - over £857,816 raised since 2011!

#### Bespoke fundraising and grant writing £1800

If you are low on time and want hands on support to develop and prioritise projects, identify funders and make grant applications on your behalf. This package includes four days of bid writing support

One Ealing school who has bought this support from the team for the last three years has secured over £79K in external funding!

#### 100% of schools who purchased a package from the team in 2017/18 rated the service as Good or Outstanding

#### Fundraising support subscription package £495

This package is for you if you want to develop the capacity of your staff to write their own funding bids and includes: full days training; comprehensive fundraising resources pack; network and cluster working opportunities; five drop in support sessions; five funding newsletters; year round phone and email support



"The team provided us with practical ideas and information that formed the bedrock of our fundraising activities. We now have the tools and confidence to ensure that we can identify and pursue the right fundraising opportunities for our school", Finance Officer, Mayfield Primary School

#### Marketing your School to Parents £1350

A new package for schools who want to raise their profile and become the first choice school for parents of pupils starting in nursery or reception. Schools that buy into this package will receive:

- ★ A review of their website and processes from a prospective parents' viewpoint and suggestions for improvements
- ★ Two part training for either front office staff or whole school staff around Building Positive Relationships with Parents
- ★ Support with developing a marketing plan to raise the profile of the school with prospective parents including using social media and other avenues

Remember - if our support attracts just one additional pupil to your school you will have more than covered your costs!

#### Harnessing parent power workshops from £249

Thoughtfully designed workshops, providing parents and carers with the knowledge, skills and confidence to support their child through different aspects of school life. Workshops are designed, delivered and evaluated for the school by us. Schools can select from the following list of workshop options:

- ★ Learning through play
- Supporting reading at home (EYFS and year 1 phonics focus)
- Supporting reading at home (Year 2 to Year 6 reading for pleasure)
- ★ Supporting writing at home
- ★ Supporting maths at home
- ★ Establishing a fair home life routine
- ★ Helping your child to have happy playtimes
- ★ Dealing with difficult questions
- ★ Supporting homework
- Supporting transition from Reception to Year 1 or transition into high school

Includes planning and delivery, resources, handouts and an evaluation report including attendance and impact for evidence. Our workshops promote the importance of family-school partnership and celebrate the role of the parent in encouraging and supporting their children to enjoy learning.

One session is £249. Additional sessions will be charged at £150 each.

#### World of work into primary schools £1800

The package includes four days support, tailored to your school's requirements. School leaders can choose from the menu of services below to build a tailored programme for their pupils, parents and staff:

- ★ Support for school staff and governors to integrate learning about careers and the world of work across the primary school curriculum from an early age
- ★ Opportunities for parents to engage in the world of work programme with pupils
- ★ Hosting an employer engagement event to broaden pupils' awareness of careers
- ★ Access to training opportunities for teaching staff in specific subject areas ie Science, Technology, Engineering and Maths (STEM) to introduce engaging and exciting techniques to inspire children
- ★ Activities, events and resources to challenge gender stereotypes in relation to future careers
- ★ Activities or events to help pupils develop employability and life skills
- ★ Trips to further education colleges or university for pupils and parents
- ★ Identifying and applying for funding to support raising aspirations themed events in school



#### **Contact us**

For more information about any of our packages please contact:

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## Ealing Learning Partnership No Learner Left behind











